

Key Operating and Financial Data

Six years summary Financial Ratios		2019	2018	2017	2016	2015	2014
Profitability Ratios							
Profit / (loss) Before Tax / Gross Premium	%	7.4%	7.6%	8.5%	11%	7%	8%
Profit / (loss) Before Tax / Net Premium	%	7.6%	7.7%	8.7%	12%	7%	8%
Profit / (loss) After Tax / Gross Premium	%	4.9%	5.1%	5.8%	8%	5%	5%
Profit / (loss) After Tax / Net Premium	%	5.0%	5.2%	5.9%	8%	5%	5%
Gross Yield on Earning Assets	%	9.8%	6.3%	6.3%	6%	7%	8%
Net Claims / Net Premium	%	50.3%	43.4%	46.1%	74%	29%	27%
Commission / Net Premium	%	20.1%	14.3%	11.7%	12%	10%	14%
Acquisition Cost / Net Premium	%	23.5%	22.4%	17.7%	18%	14%	21%
Administration Expenses / Net Premium	%	5.7%	5.4%	5.3%	5%	3%	5%
Change in PHL / Net Inflow	%	35.2%	21.7%	11.9%	35%	57%	61%
Net Investment Income / Net Premium	%	22.8%	0.7%	-11.7%	66%	29%	59%
Return On Capital Employed	%	16.1%	17.7%	20.7%	23%	22%	16%
Return on Equity	%	26.2%	26.2%	41.8%	45%	43%	34%
Liquidity Ratio							
Current Ratio		8.60	7.51	4.85	3.54	4.39	3.35
Quick Ratio		8.60	7.51	4.85	3.54	4.39	3.35
Cash to Current Liability	%	728%	633%	397%	287%	358%	242%
Investment / Market Ratio							
Breakup Value Per Share	Rupees	59.08	60.28	43.41	41.93	34.10	28.34
Earnings / (loos) per share (pre tax) Diluted	Rupees	23.54	23.26	26.81	27.98	22.25	14.23
Earnings / (loos) per share (after tax) Diluted	Rupees	15.49	15.81	18.12	18.73	14.75	9.51
Price Earning Ratio -PAT	Times	14.95	14.41	13.99	11.50	13.49	17.86
Mkt price per share at end of the year	Rupees	231.57	227.92	253.49	215.47	199	169.85
Mkt price per share - Highest during the year	Rupees	244.4	311.48	329.95	247.47	260	177.99
Mkt price per share - Lowest during the year	Rupees	223.5	195.66	209	162.3	140	80.60
Cash Dividend per share	Rupees	15	15	15	15	10	7.50
Price to book ratio		0.18	0.20	0.23	0.20	0.22	0.25
Cash Dividend %	%	150%	150%	150%	150%	100%	75%
Dividend Yield	%	6%	7%	6%	7%	5%	4%
Dividend Payout	%	96.82%	94.86%	82.76%	80.09%	67.78%	78.87%
Dividend Cover	Times	0.97	0.95	0.83	0.80	0.68	0.79
Stock Dividend per share	Times	-	-	-	-	-	-
Bonus %	%	-	-	-	-	-	-
Capital Structure Ratio							
Return on Asset	%	1.20%	2.0%	2.4%	3%	2.4%	2%
Earning Asset to total asset	%	91%	91%	92%	95%	94%	93%
Total Liabilities / Equity	Times	20.88	18.37	24.40	24.35	25.77	22.70
Paid-up Capital / Total Asset	%	0.77%	0.86%	0.91%	0.94%	1.10%	1.49%
Equity / total Asset	%	4.57%	5.2%	3.9%	4%	4%	4%

Comments:

Profitability Ratios:

Net profit after tax have Increased from 1.546 billion to 1.549 billion. Nominal decrease in profitability ratios is due to impact of IFRS 16 the Company has managed to underwrite Rs. 31.75 billions of business (new and subsequent) in 2018

Liquidity Ratio

EFU Life's liquidity position had always been very strong. Increase in liquidity ratios is mainly due to effective working capital management

Investment / Market Ratio

The Company was able to maintain EPS to Rs. 15.49 per share even in poor economic and political condition and ill performance of Pakistan Stock Exchange throughout the year relative increase in P/E ratio is due to decrease in share price as well as EPS Slight decrease in dividend yield ratio is due to increase in the market value of share Despite tough year The Company has announced 105.00% final dividend and 45.00% interim dividend (which sum up to 150% total dividend for 2019), reflecting robust and strong footprint in Industry.

Capital Structure Ratio

EFU Life's paid up capital is 1 Billion which is the largest in the life insurance industry in Pakistan. Total assets of the company has increased from 116.76 Billion to 129.28 Billion making an increase of almost 10.72%.

In addition to this, company has maintained Rs. 2.48 billion in ledger account D, along with 3.17 billion in accumulated surplus and reserves.